

Kemin Food Technologies – North America Hires Brian Odino as Technical Sales Manager

DES MOINES, Iowa, U.S. (March 26, 2024) – Kemin Industries, a global ingredient manufacturer that strives to sustainably transform the quality of life every day for 80 percent of the world with its products and services, recently named Brian Odino as Technical Sales Manager for Kemin Food Technologies – North America. As part of the business unit, he will work within a cross-functional team to support customers in the United States with sales and services.

“We are pleased to add Brian Odino to the Kemin Food Technologies team,” said Travis Krause, Sales Director, Kemin Food Technologies – North America. “Brian’s experience in food manufacturing, animal health, nutrition, and production, as well as sales, makes him an ideal addition to our team. He will engage our current and potential customers in the U.S. and provide exceptional sales and service as Kemin continues to accelerate future market growth and develop new opportunities for our protein solutions.”

As Technical Sales Manager, Odino will be responsible for sales and business development, working to optimize profitability and expand Kemin Food Technologies – North America’s market share. Odino will act as a technical sales consultant and establish collaborative and long-term relationships with customers. He will also be driving a multi-contact business model to further develop and facilitate relationships across a wide range of job functions and departments.

Before joining Kemin, Odino spent more than five years working at Cargill, most recently as Outside Sales Representative for Cargill Animal Nutrition. Odino previously served as Manufacturing Supervisor for Cargill Protein. He earned his bachelor’s degree in animal science from Iowa State University.

[Click here](#) to learn more about the Kemin portfolio of food ingredient solutions.

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About Kemin Industries

Kemin Industries (www.kemin.com) is a global ingredient manufacturer that strives to sustainably transform the quality of life every day for 80 percent of the world with its products and services. The company supplies over 500 specialty ingredients for human and animal health and nutrition, pet food, aquaculture, nutraceutical, food technologies, crop technologies, textile, biofuel, and animal vaccine industries.

For over half a century, Kemin has been dedicated to using applied science to address industry challenges and offer product solutions to customers in more than 120 countries. Kemin provides ingredients to feed a growing population with its commitment to the quality, safety, and efficacy of food, feed, and health-related products.

Established in 1961, Kemin is a privately held, family-owned-and-operated company with more than 3,000 global employees and operations in 90 countries, including manufacturing facilities in Belgium, Brazil, China, Egypt, India, Italy, San Marino, Singapore, South Africa, and the United States.

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